

## John Smith

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April 2004  
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### Education:

Princeton University, Ph.D. Candidate, Economics  
University of California, Berkeley, B.A., Economics and Astronomy, 1997

### Research Interests:

Microeconomic Theory, Behavioral Economics, Political Economy

### Thesis Advisors:

Roland Benabou  
Faruk Gul  
Wolfgang Pesendorfer

### General Examination for the Ph.D.:

May 2001 (Field exams: Microeconomic Theory, Political Economy)

### Fellowships:

Princeton University Fellowship, 1999-2003  
Graduate School Summer Fellowship, Summer 2001-2003

### Conferences:

Graduate Student Conference on Behavioral Approaches to Finance, Economics, and Marketing, Yale University, May 2005 (Paper: Cognitive Dissonance and the Overtaking Anomaly)

### Professional and Teaching Experience:

Lecturer, Junior Paper thesis advisor, Princeton University, Fall 2003- Spring 2004  
Teaching Assistant to Professor Elizabeth Bogan, *Economics and Public Policy*, WWS 307, Fall 2003  
Teaching Assistant to Professor Elizabeth Bogan, *Description and Analysis of Price Systems*, Economics 102, Spring 2003  
Teaching Assistant to Professor Martin Cherkas, *Introduction to Finance*, Economics 201, Fall 2002, Fall 2001  
Teaching Assistant to Professor Avinash Dixit, *Games of Strategy*, Economics 199, Spring 2002  
Research Assistant to Professor Massimo Morelli, Institute of Advanced Studies, Fall 2001-Spring 2002

Teacher, Algebra I and II, David Starr Jordan High School, Los Angeles, CA, Fall  
1997-Spring 1998

**Working Papers:**

- “Cognitive Dissonance and the Overtaking Anomaly: Psychology in the  
Principal-Agent Relationship”, mimeo Princeton University, November 2004
- “Reputation and Social Identity”, mimeo Princeton University, March 2005
- “Social Identity and Social Learning” mimeo Princeton University, March 2005